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Directive issued in terms of section 6(6) of the Banks Act, 1990 (Act No. 94 of 1990)

Prudential treatment of credit exposures secured by forest and agricultural land

Executive summary

The purpose of this Directive is to direct banks, controlling companies and branches of foreign institutions (hereinafter collectively referred to as 'banks') on the prudential treatment of credit exposures secured by forest and agricultural land. Regulations 23(6)(c) and 23(6)(d) of the Regulations relating to Banks (Regulations) exclude certain categories of forest and agricultural land from the land acquisition, development and construction (ADC) category of both residential and commercial real estate. Other than the land ADC category, forest and agricultural land is not explicitly referenced in any other category of real estate in the Regulations.

1. Introduction

- 1.1 Real estate is immovable property that includes land used for forest and agricultural purposes or anything treated as attached to land, in particular buildings. Regulations 23(6)(c) and 23(6)(d) of the Regulations stipulate specific criteria for classifying and treating real estate as security for credit exposures, particularly for residential and commercial real estate as well as land intended for ADC. However, other than the exclusions from the land ADC category, the Regulations do not explicitly specify the prudential treatment for forest and agricultural land. Therefore, the regulatory treatment for forest and agricultural land must be based on considerations of the broader real estate framework.
- 1.2 Forest and agricultural land may be considered as part of residential and commercial real estate, as well as land ADC exposures. However, credit exposures secured by residential and/or commercial forest and/or agricultural land do not need to be finished property. In other words, unlike other property types, forest and agricultural land does not need to be fully completed.
- 1.3 Regulation 23(6)(c) of the Regulations specifies criteria for real estate to be treated as security for residential exposures. However, in terms of proviso (i)(bb) of regulation 23(6)(c)(xii) of the Regulations, forest and agricultural land that has neither planning consent nor the intention to apply for planning consent is excluded from residential land ADC.

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- 1.4 Similarly, regulation 23(6)(d) of the Regulations specifies criteria for real estate to be treated as security for commercial real estate. However, in terms of proviso (ii)(bb) of Regulation 23(6)(d) of the Regulations, forest and agricultural land that has neither planning consent nor the intention to apply for planning consent is excluded from commercial land ADC.
- 1.5 The purpose of this Directive is to direct banks on the prudential treatment of credit exposures secured by land used for forest and agricultural purposes.

2. Directive

2.1 In accordance with the provisions of section 6(6) of the Banks Act, 1990 (Act 94 of 1990), banks are hereby directed to apply risk weights to exposures secured by forest and agricultural land as follows:

Residential real estate

- 2.1.1 When lending to a borrower is secured by residential real estate that complies with the requirements specified in regulations 23(6)(c)(i) to regulation 23(6)(c)(x) of the Regulations, banks must apply the applicable risk weights specified in Table 1 of regulation 23(6)(c) of the Regulations to the relevant exposure.
- 2.1.2 When the repayment of the loan secured by residential real estate depends materially on the cash flows generated by the real estate, as specified in regulation 23(6)(c)(xi) of the Regulations, banks must apply the applicable risk weights specified in Table 2 of that regulation to the relevant exposure.
- 2.1.3 When the exposure relates to residential land ADC, as specified in regulation 23(6)(c)(xii) of the Regulations, banks must apply a risk weight of 100% to the relevant exposure.
- 2.1.4 When the residential real estate exposure is unhedged from a borrower's currency risk perspective, as specified in regulation 23(6)(c)(xiii) of the Regulations, banks must apply a risk weight of 150% to the relevant exposure.
- 2.1.5 When a bank does not comply with the requirements set out in paragraphs 2.1.1 through 2.1.4 (i.e. the exposure does not fall within the ambit of those envisaged in the aforementioned paragraphs), and, as specified in regulation 23(6)(c)(xiv) of the Regulations, the bank may risk weight the relevant residential real estate exposure based on a risk weight of an unsecured exposure to the relevant counterparty, subject to the Prudential Authority's (PA) sole discretion and such further requirements as may be directed by the PA (which may include the PA directing the bank in writing to risk weight the relevant exposure at 150%).

Commercial real estate

2.1.6 When lending to a borrower is secured by commercial real estate that complies with regulation 23(6)(d) of the Regulations, banks must apply the applicable risk weights specified in Table 1 of that regulation to the relevant exposure.

- 2.1.7 When the repayment of the loan secured by commercial real estate depends materially on the cash flows generated by the commercial real estate, as specified in regulation 23(6)(d)(i) of the Regulations, banks must apply the applicable risk weights specified in Table 2 of that regulation to the relevant exposure.
- 2.1.8 When the exposures relate to commercial land ADC, as specified in regulation 23(6)(d)(ii) of the Regulations, banks must apply a risk weight of 150% to the relevant exposure.
- 2.1.9 When a bank does not comply with the requirements set out in paragraphs 2.1.6 through 2.1.8 (i.e. the exposure does not fall within the ambit of any of exposure envisaged in the aforementioned paragraphs), and, as specified in regulation 23(6)(d)(iii) of the Regulations, and the repayment of the loan secured by the commercial real estate is not materially dependent on the cash flows generated by the property, the bank may risk weight the relevant commercial real estate exposure based on a risk weight of an unsecured exposure to the relevant counterparty, subject to the PA's sole discretion and such further requirements as may be directed by the PA (which may include the PA directing the bank in writing to risk weight the relevant exposure at 150%).

3. Acknowledgement of receipt

3.1 Kindly ensure that a copy of this Directive is made available to your institution's external auditors. In addition, the attached acknowledgement of receipt, duly completed and signed by both the Chief Executive Officer of the institution and the said auditors, should be returned to the PA at the earliest convenience of the signatories.

Fundi Tshazibana Chief Executive Officer

Date: