Exchange Rate Pass-through to Import Prices, and Monetary Policy in South Africa

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Abstract

Understanding how import prices adjust to exchange rates helps anticipate inflation effects and monetary policy responses. This paper examines exchange rate pass-through to the monthly import price index in South Africa during 1980–2009. Various short-run pass-through estimates are calculated simply without recourse to a full structural model, yet without neglecting the long-run relationships between prices or the effects of previous import price changes, and controlling for domestic and foreign costs. Pass-through is incomplete at about 50 per cent within a year and 30 per cent in six months, averaging over the sample. Johansen analysis of a cointegrated system using impulse response functions broadly supports these short-run results, but as it includes feedback effects, implies lower pass-through for exchange rate shocks. This implies long-run pass-through of about 55 per cent compared to single-equation estimates of around 75 per cent. Shifts in pass-through with trade and capital account liberalisation in the 1990s are explored. There is evidence of slower pass-through under inflation targeting when account is taken of temporary shifts to foreign currency invoicing or increased hedging after large exchange rate shocks in the period. Furthermore, pass-through is found to decline with recent exchange rate volatility and there is evidence of asymmetry, with greater pass-through occurring for small appreciations.

JEL classification: C22, C32, C51, C52, E3, E52, F13, F39

Keywords: asymmetric pass-through, exchange rate pass-through, exchange rate volatility, falling pass-through, import prices, monetary policy, trade liberalisation
1. Introduction

For most developing and emerging-market countries, financial markets are increasingly linked. Many have adopted floating exchange rates and eliminated capital controls. This exposes them to speculative pressures, contagion and easily reversible capital flows. Monetary policy-makers in small, open economies thus may face challenges with greater imported inflationary pressures and exchange rate volatility. There has been renewed interest in the extent to which exchange rate movements affect prices and the channels through which this occurs. Understanding the nature of the adjustment of aggregate import prices to exchange rate changes, and through import prices eventually to other aggregate domestic prices, is important for anticipating inflationary developments and hence monetary policy responses.

‘Exchange rate pass-through’ refers to the degree to which a country’s prices change in response to a change in its exchange rate. Exchange rate pass-through to prices is incomplete if exchange rate changes elicit less than equi-proportionate changes in prices. Pass-through to prices can be asymmetric when exchange rate depreciation elicits a price response of a different magnitude to an appreciation or when smaller changes elicit a different proportionate response from larger changes. The time dimension is critical: long-run or “equilibrium” measures differ from estimates of pass-through within a shorter period (one or two years, perhaps), usually considered most relevant for monetary policy.

South Africa is an important emerging-market country, an exemplar for African monetary policy and a key destination for emerging-market capital flows. South Africa has undergone several economic structural changes in recent decades, enhancing the importance of the exchange rates-to-import prices link. The currency was floated in various arrangements, including a dual exchange rate regime from mid-1979 (Aron et al. 2000); the trade account was quite rapidly opened after 1990 (Edwards et al. 2009); the capital account to non-residents was fully opened from Spring 1995, shortly after the first multi-racial, democratic elections in 1994 (Leape and Thomas 2009); and the monetary policy regime altered in 2000, with an official policy of targeting the domestic inflation rate, resulting in lower average inflation

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1 It is important to recognise that exchange rate changes are not always the same as exogenous exchange rate shocks. The pass-through from exchange rate changes could well be different from exchange rate shocks, and this distinction will be explored in this paper.
rates relative to the preceding decades (Aron and Muellbauer 2009; Van der Merwe 2004).

Yet, there has been little focus on pass-through to import prices in South Africa. Available estimates are for equilibrium pass-through, but the structure of lags in the short to medium run, which is important for monetary policy, remains unrevealed. The reported estimates emanate from models that omit important control variables and do not control for structural change.

This paper examines monthly exchange rate pass-through to import prices in South Africa during 1980–2009, after six months and a year, and in the long run. Both single equations and systems models are used, controlling for domestic and foreign costs, domestic demand and structural breaks. The simplest single-equation models commonly employed in the literature on pass-through are formulated in first differences, thus excluding terms that capture long-run relationships between import prices, foreign prices and domestic prices. As observed by de Bandt et al. (2008), the neglect of long-run terms is a misspecification of the model if cointegration between these variables in levels\(^2\) is actually present, and will bias the reported pass-through measures. The failure to find cointegration, they argue, is due to taking insufficient account of structural breaks. At the other extreme, many studies employ the Johansen systems methodology to find a long-run relationship between the exchange rate, foreign prices and import prices, but neglect destination country domestic prices, and so violate long-run homogeneity. This is evidenced by findings of incomplete pass-through in the long run.

In the monthly single-equation models in this paper, we introduce a small methodological innovation to standard models (as in Campa and Goldberg (2005)), by adding a long-run equilibrium correction term and dynamic terms at lags pre-dating the period over which short-to-medium-run pass-through is calculated. This method allows short-run pass-through estimates to be calculated simply from single equations without entirely neglecting longer-run information, though the exchange rate and domestic costs are still assumed exogenous in these models. The single-

\(^2\) Log price levels are usually thought to be non-stationary variables, that is, showing no tendency to revert to a constant level or a precise trend. If the first difference of a log price level is stationary or ‘integrated of order 0’, \(I(0)\), the log level is said to be ‘integrated of order 1’, \(I(1)\). A vector of different \(I(1)\) variables is said to be cointegrated if a linear combination of these variables exists that is \(I(0)\). If one or more of the variables drives this linear combination away from its mean (or trend), there is then a dynamic adjustment process — useful for modelling or forecasting — tending to correct this deviation.
equation results are complemented by a systems approach, using a structural vector autoregressive (SVAR) model embodying various long-run homogeneity restrictions, when generating short-run pass-through estimates from impulse response functions. However, the SVAR model, unlike the single-equation approach, takes account of potential offsetting feedbacks affecting domestic costs and the exchange rate (e.g., from monetary policy), as these variables are endogenous.

The analysis is then extended in a number of directions that carry implications for the conduct of monetary policy. First, it is of interest whether exchange rate pass-through, following the pattern in some other inflation-targeting countries, fell under the new inflation-targeting monetary regime. Other structural changes, such as the rapid trade liberalisation after 1990, the opening of the capital account in 1995 and shifts in the proportions of imports invoiced in foreign currency after exchange rate shocks, may also have affected pass-through. We test for this. It is evident from the work of Gopinath, Itskhoki and Rigobon (2010), and Gopinath and Itskhoki (2010) that pass-through speeds will depend greatly on currency invoicing patterns, and also how they are affected by actual or anticipated exchange rate variability. Second, it is common to assume that exchange rate pass-through is both linear and symmetric. This paper tests for non-proportional adjustment in both directional (appreciations versus depreciations) and size (large-versus-small exchange rate changes) dimensions. Finally, we also test for any impact of exchange rate volatility, another kind of non-linearity, on pass-through.

In the remainder of this paper, sections 2 and 3 motivate the empirical specification and review the South Africa empirical literature. Section 4 presents our methodology and data choices, the empirical results are given in section 5, and section 6 contains our conclusions.

2. The empirical specification

The empirical specification is based on a micro-founded mark-up equation, and it is widely used for the empirical analysis of pass-through at both the aggregate and disaggregated price levels. See Aron and MacDonald (forthcoming) for an outline of this model, which generalises the formulation of Campa and Goldberg (2005) by introducing the destination country’s relative domestic costs into the mark-up function and exogenous commodity prices into the exporter’s marginal cost function.
This can be expressed as a long-run log linear regression specification, with import prices determined by the nominal exchange rate, domestic and foreign costs, and demand variables.

\[ p_t^M = \lambda + \beta e_t + \alpha_1 w_t^X + \alpha_2 pcom_t^X + \alpha_3 w_t^M + \alpha_4 y_t^X + \alpha_5 y_t^M + \epsilon_t \]  

(1)

where for variables in logs, \( p^M \) are local currency import prices, \( \lambda \) is a constant, \( e \) is the (nominal) exchange rate, \( w^X \) and \( w^M \) are control variables representing exporter costs and domestic costs, \( pcom^X \) captures a further element of exporter’s costs stemming specifically from commodity prices, such as oil prices, and \( y^M \) and \( y^X \) control for the real gross domestic product (GDP) of the destination market and exporter’s market. The omission of control variables that are correlated with exchange rates could result in biased estimates of the pass-through coefficient, \( \beta \).

Plausible restrictions on equation (1) are as follows: (i) long-run homogeneity (lack of money illusion) at a given exchange rate implies: \( 1 = \alpha_1 + \alpha_2 + \alpha_3 \); (ii) long-run homogeneity taking into account variations in the exchange rate implies: \( \beta = -(\alpha_1 + \alpha_2) \). Then long-run pass-through is measured by \( \beta = -(1 - \alpha_3) \). In the short run, these long-run restrictions might not hold. At one extreme, complete pricing in the long run to the domestic market (or local currency pricing) would imply \( \beta = 0 \), and that exporters fully absorb exchange rate fluctuations in their mark-ups. At the other extreme, complete pass-through (or producer currency pricing) would mean \( \beta = -1 \) and \( \alpha_3 = 0 \). Note that the long run is defined here conditional on domestic costs (typically domestic unit labour costs). In the long run, these costs might themselves be influenced by the exchange rate and foreign prices, which would raise long-run import price pass-through.

Equation (1) is treated in various ways in the empirical literature (see Aron and MacDonald forthcoming). In one approach the equation is estimated as a single equation, treating the exchange rate and domestic costs as exogenous, to capture the long-run pass-through represented by \( \beta \). These variables could be thought of as forming a single cointegrated relationship, but properly the (multi-equation) Johansen

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3 One reason for including domestic costs is because of exporters’ local distribution costs. Another reason is because of tendencies to price to the domestic market.

4 Generally, simpler versions are used in the empirical literature, omitting controls for domestic costs and commodity prices, and sometimes also demand controls. Sometimes a time trend is also included to capture long-run evolutions in, for example, global trade openness or productivity levels. Then, an intercept term appears in the differenced form of equation (1), see below.
method should be used to test for multiple cointegrating vectors (Johansen 1988; Johansen and Juselius 1990), in order to treat the exchange rate and domestic costs as potentially endogenous. In order to ascertain pass-through in the medium run, for example, after one year, identification restrictions need to be imposed, to allow generation of the impulse response functions in the system to a unitary exchange rate shock. The pass-through coefficients for different lags can then be obtained from the cumulated impulse response function.

In other studies the possibility of long-run relationships is assumed away (or is not found when tested for). Instead, a first differenced version of this single-equation relationship is estimated for subsets of the control variables (e.g., Campa and Goldberg 2005), and with up to \( n \) lags on the different variables to allow for a gradual adjustment to the exchange rate,

\[
\Delta p_t^M = c + \sum_{i=0}^{n} [\beta_i \Delta e_{t-i} + \alpha_{1i} \Delta w_{t-i}^X + \alpha_{2i} \Delta \text{com}_{t-i}^X + \alpha_{3i} \Delta w_{t-i}^M + \\
\alpha_{4i} \Delta y_{t-i}^X + \alpha_{5i} \Delta y_{t-i}^M] + \epsilon_t
\]

where \( c \) is a constant. In this case, the short-run pass-through (after one period) is given by \(-\beta_0\), while the medium-run elasticity is given by \(-\sum_{i=0}^{n-1} \beta_i\) for pass-through up to \( n \) periods. For instance, if \( n \) is 4 and quarterly data are used, this measure would give pass-through after one year. If the changes in the log of the exchange rate are exogenous, permanent shocks – and the other variables in equation (2) are exogenous – then \( \sum_{i=0}^{n-1} \beta_i \) will approximate the impulse response function cumulated up to \( n \) periods.

In the empirical application of this paper, this approximation is improved upon without losing the simplicity of the pass-through calculation by also controlling for lagged long-run information, including endogenous import prices, dated \( t-n \) or older, where \( n \) is the period over which pass-through is measured. Including relevant exogenous controls, such as commodity prices, should further improve the efficiency of the estimated \( \beta_i \)'s from the regression of equation (2).

Most papers assume linearity of price adjustment and do not test it against alternatives. Theoretical justifications for size asymmetries include the presence of menu costs in price adjustment. A firm might absorb small exchange rate changes in
its mark-up, with a size threshold for an exchange rate change having to be crossed before price adjustment occurs. In contrast, if large exchange rate changes are regarded as less permanent than small ones, pass-through may be larger for the latter. Market competition and capacity constraints might explain directional asymmetries. To increase market share, a firm might reduce its mark-up after a depreciation, and not pass on the price increase, but respond to an appreciation by allowing the import price to fall. The opposite effect occurs if there are capacity constraints in their distribution networks that limit potential sales (Pollard and Coughlin 2003). The import price may then not fall as far with an appreciation, but could rise with depreciation. There is scarce, but mounting, evidence of various types of non-linearities in the pass-through literature.

Finally, as noted in the empirical studies of Frankel et al. (2012) and de Bandt et al. (2008), another form of non-linearity, that is, the exchange rate variability around the trend, may reduce pass-through. Menu pricing theory suggests that exporters adopt a wait-and-see approach when faced with frequent transitory changes in the exchange rate (Froot and Klemperer 1989; Taylor 2000). If the exchange rate change seems permanent rather than the result of noisy temporary shocks, exporters will modify local prices without fear of losing market share.

3. Survey of South African import price studies

For South Africa there are few published studies on pass-through to import prices, and all of them are at an aggregate level. These studies are summarised in an analytical typology table (Table 1). The long-run pass-through measures reported by the three studies may be thought of as pass-through in the very long run. There are no published measures for South Africa of pass-through in the short to medium term.

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5 Recent micro-work on pass-through to South African consumer prices is by Aron et al. (2013) and Parsley (2012). A brief survey on pass-through to the aggregate South African consumer price index (CPI) is found in Aron et al. (2012).
Table 1: Typology of South African studies of pass-through to import prices

<table>
<thead>
<tr>
<th>Study</th>
<th>Period</th>
<th>Methodology</th>
<th>Import price measure</th>
<th>Exchange rate measure</th>
<th>Domestic and foreign demand controls</th>
<th>Domestic and foreign cost controls</th>
<th>Is long-run price homogeneity satisfied?</th>
<th>Are coefficients on foreign price and exchange rate equal?</th>
<th>Long-run† import price pass-through coefficient</th>
</tr>
</thead>
<tbody>
<tr>
<td>Nell (2004)</td>
<td>1987q1–1998q4 quarterly</td>
<td>ARDL: log differences: 3-variable single equation</td>
<td>Own nominal index, import trade-weighted NEER (SARB)</td>
<td>No foreign or domestic demand controls</td>
<td>No domestic cost controls; includes trade-weighted foreign PPI</td>
<td>No</td>
<td>Yes</td>
<td>0,77</td>
<td></td>
</tr>
<tr>
<td>Rangasamy and Farrell (2002)</td>
<td>1980–2001 monthly</td>
<td>Johansen method: 3-variable single equation (dynamic in VECM, 2 lags)</td>
<td>Import component of PPI</td>
<td>No foreign or domestic demand controls</td>
<td>No domestic cost controls; includes foreign price index with fixed weights for the whole sample</td>
<td>No</td>
<td>Yes</td>
<td>0,78 (half-life of 11 months from VECM)</td>
<td></td>
</tr>
<tr>
<td>Karoro et al. (2009)</td>
<td>1980–2005 monthly</td>
<td>Johansen method: 3-variable single equation (dynamic in VECM, 2 lags – symmetric case)</td>
<td>Import component of PPI</td>
<td>No foreign or domestic demand controls</td>
<td>No domestic cost controls; includes foreign price indices with fixed weights for the whole sample</td>
<td>No</td>
<td>No, the coefficient on foreign prices is far larger than on the exchange rate.</td>
<td>Symmetric: 0,81, 0,82, 0,75 (3 measures of export prices) Asymmetric: 0,72 for depreciation; 0,64 for appreciation</td>
<td></td>
</tr>
</tbody>
</table>

Notes
NEER: Nominal effective exchange rate index; IMF: International Monetary Fund, PPI: producer price index, SARB: South African Reserve Bank, VECM: vector error correction model.
† Long-run refers to the equilibrium measure, from the Johansen cointegrating vector as defined in the table. This is different from the policy-relevant horizon of up to two years (e.g., as used by Campa and Goldberg, 2005). It also does not derive from an impulse response analysis and so excludes possible feedback effects.
Nell (2004) estimates an autoregressive distributed lag (ARDL) model, using quarterly rates of change over the period 1987–1998, with two lags in import prices, and one in each of the domestic producer price index and exchange rate variables. He reports a long-run coefficient of 0.77 after imposing the restriction that the coefficients on the exchange rate and foreign price variables are equal in magnitude.

The other two studies reported in Table 1 use the Johansen method to find the equilibrium cointegrating vector for the exchange rate, import prices and foreign prices. Controls for commodity prices and domestic costs are absent. Rangasamy and Farrell (2002) estimate a Johansen-type vector equilibrium-correction model, using monthly data for 1980–2001. The long-run pass-through coefficient of 0.78 is obtained from a single cointegrating vector and restricting the coefficients on the exchange rate and foreign price variables to be equal in magnitude. The cointegrating vector and the adjustment coefficients enter only the import price equation: thus, inferences are made from a conditional model of this equation alone. The coefficient on the equilibrium-correction term (-0.059) suggests a gradual adjustment to shocks, with import prices adjusting to correct about 6 per cent of any disequilibrium in the long-run relationship each month.

Karoro et al. (2009) also estimate pass-through using the Johansen approach based on a vector autoregression (VAR) with two lags, which seems very short for monthly data. Different proxies for the exporter’s production cost are used, resulting in long-run pass-through measures varying between 0.75 and 0.82. The speed of adjustment is about 6 per cent per month. This study also omits domestic costs and, hence, long-run homogeneity is not satisfied; but most implausibly, the coefficient on foreign prices is far larger than that on the exchange rate. They also report asymmetric measures\(^6\) by including in their equilibrium pass-through relationship a cumulated depreciation series in addition to the exchange rate and foreign price variables. They find that the long-run pass-through to import prices is greater for depreciations (0.72) than for appreciations (0.64), and that the null hypothesis of no asymmetry is marginally rejected at the 5 per cent level.

Persistent asymmetries in equilibrium would violate long-run homogeneity: this suggests that the results of Karoro et al. (2009) might be due to a persistent

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\(^6\) In Karoro et al. (2009) it is stated that changes of the exchange rate are cumulated (their equations 7, 8, 11 and 12, pp. 388-9). This is apparently an error and, in fact, they are correctly cumulating the changes in the log of the exchange rate (communication with authors).
omitted variable or a structural break. Only one of the three studies attempts to check for robustness to structural change, which can confound analysis of cointegrating vectors. None of these studies tests for changing pass-through over time, and two largely pre-date the inflation-targeting period while the third runs to 2005.

Our approach concentrates on pass-through horizons of six months up to one year. We control for domestic demand, and for foreign and domestic costs; and we test for an impact from exchange rate volatility, a role of openness and changing pass-through over time and for possible short-run non-linearities, while controlling for structural change, such as the introduction of inflation targeting. None of the above has previously been done for South Africa. Finally, we check these results using the Johansen procedure with lags of five months, and also calculate long-run pass-through.

4. Methodology and data

4.1 Data

The choice of 1980 as a starting date for our empirical work post-dates the switch in South Africa from a fixed exchange rate regime to a floating, managed exchange rate, after the second quarter of 1979, and avoids problems associated with the fixed-to-floating regime shift (see Annexure 1 and its table).

Table 2 defines the underlying data series and presents basic statistics, including stationarity statistics. The first set of variables comprises the import prices, exchange rates, foreign cost proxies and domestic cost proxies. The dependent variable is the monthly import price index; and the nominal effective exchange rate (shown in Figure 1) is defined so that a rise denotes appreciation (see Table 2). Campa and Goldberg (2005) observe that it is difficult to find a primary control variable that captures the shifting relative costs of a country’s aggregated trading partners. Like them, we construct trade-weighted foreign cost proxies for trading partners by computing $w^X$ in equation (1) as $w^X = \log \text{NEER} + \log P - \log \text{REER}$. The corresponding real effective exchange rate (see Table 2) is sourced from the South African Reserve Bank, and uses producer prices. This measure captures changing weights over time.
Figure 1:
Exchange rate volatility, the exchange rate and relative price terms

Sources: The volatility measure and exchange rate are defined in Table 2. The South African effective exchange rate is defined so that a rise denotes appreciation (see Table 2).
Note: The ECM composite term is defined as follows (see Table 2): $ecm_t = [0.246ulc_t + 0.688/pricer_t + 0.066/compr_t - p_t]$, with foreign and commodity prices in domestic currency terms.
Table 2:  
Data statistics and variable definitions

<table>
<thead>
<tr>
<th>Empirical variable</th>
<th>Theoretical nomenclature</th>
<th>Definition of variable</th>
<th>Mean</th>
<th>Standard deviation</th>
<th>I(1)†</th>
<th>I(2)‡</th>
</tr>
</thead>
<tbody>
<tr>
<td>log (P_{IMPORT_t})</td>
<td>(p^M)</td>
<td>The log of the South African import price index, seasonally adjusted with base 2000 = 100. (Source: Monthly, SARB)</td>
<td>4,11</td>
<td>0,701</td>
<td>-3,03*</td>
<td>-7,43**</td>
</tr>
<tr>
<td>log (NEER_t)</td>
<td>(e)</td>
<td>The log of the trade-weighted South African NEER index, with base 2000 = 100. A rise is appreciation. The recent series from 1990 is spliced to an earlier series for the 1980s in 1990. (Source: Monthly, SARB)</td>
<td>5,17</td>
<td>0,755</td>
<td>-1,04</td>
<td>-14,7**</td>
</tr>
<tr>
<td>log (ULC_t)</td>
<td>(w^M)</td>
<td>Log of unit labour costs in the South African manufacturing sector, seasonally adjusted (Source: Quarterly, SARB). Interpolated and smoothed in a 3-month moving average for monthly regressions</td>
<td>4,04</td>
<td>0,790</td>
<td>-3,39*</td>
<td>-9,11**</td>
</tr>
<tr>
<td>log (POIL_t)</td>
<td>(p_{com}^X)</td>
<td>Log of Brent oil price in dollars. (Source: Monthly, IFS)</td>
<td>3,29</td>
<td>0,530</td>
<td>-1,93</td>
<td>-14,8**</td>
</tr>
<tr>
<td>log (FPRICE_t)</td>
<td>(w^X)</td>
<td>Trade-weighted log foreign price index (uses wholesale price indices) calculated from monthly NEER and REER pairs. (Source: Monthly NEER and REER, SARB)</td>
<td>4,53</td>
<td>0,134</td>
<td>-3,28</td>
<td>-18,4**</td>
</tr>
<tr>
<td>log (SAPROD_t)</td>
<td>(y^M)</td>
<td>Log of South African manufacturing production index (Source: Monthly, IFS)</td>
<td>4,39</td>
<td>0,183</td>
<td>-4,74**</td>
<td>-18,8**</td>
</tr>
<tr>
<td>log (ADVPROD_t)</td>
<td>(y^X)</td>
<td>Log of advanced countries industrial production index (Source: Monthly, IFS). The quarterly growth rate of this measure is (\Delta_3 \log \text{SAPROD}_t = \log \text{SAPROD}<em>t - \log \text{SAPROD}</em>{t-3}), and was deseasonalised and smoothed in a 3-month moving average for monthly regressions</td>
<td>4,43</td>
<td>0,131</td>
<td>-2,72</td>
<td>-11,3**</td>
</tr>
<tr>
<td>(ecm_t)</td>
<td>(ecm)</td>
<td>The composite error correction term is (ecm_t = [0.246ulc_t + 0.668fpricer_t + 0.066pcomr_t - p_t]) where (pcomr_t = \log \text{POIL}_t - \log \text{IFS}R_H_t), using the bilateral $/rand exchange rate from the IMF, and (fpricer_t = \log \text{FPRICE}_t - \log \text{NEER}_t) The weights derive from the Johansen analysis in this paper. Together with a linear trend and the capital account opening step dummy, these form a long-run cointegrating vector for the log of import prices</td>
<td>-3,25</td>
<td>0,165</td>
<td>-6,02**</td>
<td>-16,06**</td>
</tr>
<tr>
<td>(D\text{ITARG2000})</td>
<td></td>
<td>Dummy for formal inflation-targeting period: (D\text{ITARG2000})equal to 1 from March 2000 and 0 otherwise. Interaction effect: (\Delta_3\epsilon_t \times D\text{ITARG2000}_t)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>(D\text{CURRINV})</td>
<td></td>
<td>Dummy to capture changes in currency invoicing after 2001: defined as the 12-month moving average of the 12-month moving average of a dummy that is 1 from the beginning of 2003 and 0 otherwise. This smooths a transition from 0 in 2003 to 1 in 2005. Interaction effect: (\Delta_3\epsilon_t \times D\text{CURRINV}_t)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>volatility</td>
<td></td>
<td>The standard deviation of monthly exchange rate changes over the preceding year, and de-meaned prior to interaction with the exchange rate. Interaction</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Empirical variable | Theoretical nomenclature | Definition of variable | Mean | Standard deviation | I(1)† | I(2)‡
--- | --- | --- | --- | --- | --- | ---
DCAPACC1995 | D | Dummy for the capital account: DCAPACC1995 = 1 from April 1995 and 0 otherwise. Interaction effect: $\Delta \phi \times D\text{CAPACC}1995_t$. Several measures were tried: over the preceding 2, 3, 4 and 5 years. | — | — | — | — |
DTROPEN | D | Real trade openness: ratio of real exports plus real imports to real GDP, 12-month moving average, and de-meaned prior to interaction with the exchange rate. Interaction effect: $\Delta \phi \times D\text{TROPEN}_t$. | 33,2 | 8,84 | -2,52 | -4,38** |
D1985-11 | O | Outlier (debt crisis) selected by Autometrics: impulse dummy equal to 1 in November 1985 | — | — | — | — |
D1990-10 | O | Outlier (Gulf War) selected by Autometrics: impulse dummy equal to 1 in October 1990 | — | — | — | — |
$\Delta D1990$-12 | O | Outlier (Gulf War) selected by Autometrics: dummy change equal to 1 in December 1990 | — | — | — | — |
D2008-10 | O | Outlier (financial crisis) selected by Autometrics: impulse dummy equal to 1 in October 2008 | — | — | — | — |
$AP_t, DP_t$ | D | Directional asymmetry: Appreciation dummy: $AP_t = 1$ when $\Delta \text{lnNEER}_t > 0$, and 0 otherwise Depreciation dummy: $DP_t = 1$ when $\Delta \text{lnNEER}_t < 0$, and 0 otherwise | — | — | — | — |
$SM_t, LG_t$ | S | Size asymmetry: Small: $SM_t = 1$ when $|\Delta \text{lnNEER}_t| < 0.03$, and 0 otherwise Large: $LG_t = 1$ when $|\Delta \text{lnNEER}_t| \geq 0.03$, and 0 otherwise | — | — | — | — |
$LGAP_t, SMAP_t$ | D | Directional and size asymmetry: $LGDP_t = 1$ when $LG_t = 1$ and $DP_t = 1$, and 0 otherwise $SMDP_t = 1$ when $SM = 1$ and $DP_t = 1$, and 0 otherwise $LGAP_t = 1$ when $LG_t = 1$ and $AP_t = 1$, and 0 otherwise $SMAP_t = 1$ when $SM = 1$ and $AP_t = 1$, and 0 otherwise | — | — | — | — |

Source: Data from SARB, Statistics South Africa, and the IMF (IFS). Statistics are reported to three significant figures. The sample is 1980:1-2009:12.
Notes: IFS: International Financial Statistics, IMF: International Monetary Fund, NEER: nominal effective exchange rate, REER: real effective exchange rate, SAR: South African Reserve Bank.† For a variable X, the augmented Dickey–Fuller statistic is the $t$-ratio on $\pi$ from the regression: $\Delta X_t = \pi X_{t-1} + \sum_{i=1}^{k} \theta_i \Delta X_{t-i} + \psi_0 + \psi_1 t + \varepsilon_t$, where $k$ is the number of lags on the dependent variable, $\psi_0$ is a constant term, and $t$ is a trend. The $k^{th}$ order augmented Dickey–Fuller statistic is reported, where $k$ is the last significant lag of the lags employed. The trend is included if significant. For null order (2), $\Delta X$ replaces $X$ in the equation above. Critical values are obtained from MacKinnon (1991).
* and ** denote rejection at 5 per cent and 1 per cent critical values. Stationarity tests are performed for the variables in levels before time transformation.
In addition to using price proxies for costs, we follow Marazzi et al. (2005) and include a measure of commodity prices, in this case dollar oil prices. The prices of petrol and other processed fuels included in imports, respond with a lag to changes in crude oil prices. Furthermore, the import price index includes crude oil, and therefore it is important to control for these changes in oil prices. No previous study for South Africa has included commodity prices. We control for both domestic and foreign costs, with a measure of unit labour costs for the South African manufacturing sector.

The second set of variables is the demand controls. We opted for monthly advanced countries' industrial production indices and South Africa's manufacturing production index, defining rates of growth as described in Table 2.

We test for the effect of structural change on the pass-through coefficient, for subsets of the overall sample, isolating periods of structural change, for example, the opening of the trade or capital account or the adoption of inflation targeting, using step dummies defined in Table 2. We use a measure of real openness, to remove potential bias (see Aron and Muellbauer 2007).

Exchange rate volatility measures were defined as the standard deviation of monthly exchange rate changes over the preceding one, two, three, four or five years (see also Devereux and Engel 2003).

Finally, to capture the possible asymmetric effects of exchange rate changes in the short run, three sets of dummies were defined, following Pollard and Coughlin (2003) (see Table 2). Zero–one dummies were defined to distinguish the months in which the rand appreciated, \( AP_t \), from those in which it depreciated, \( DP_t \), and to identify months in which the absolute value of the exchange rate change exceeded a threshold, for large changes, \( L_t \), and small changes, \( S_t \). We chose a threshold of 3 per cent and tested this against alternative thresholds. A combination of the two then leads to the definition of four dummies, \( LDP_t, SDP_t, LAP_t \) and \( SAP_t \), for large and small depreciations, and large and small appreciations.

4.2 Estimation methodology

We test various models at monthly frequencies, over different samples for robustness. As noted above, a small methodological innovation in single-equation
models permits the simple calculation of short-run pass-through controlling for domestic demand, and foreign and domestic costs, without neglecting information in long-run equilibrium terms and the lagged dependent variable.

The first models are differenced, with pass-through over a year given by

\[-\sum_{i=0}^{11} \beta_i,\]

\[
\Delta p_t^M = c + \sum_{i=0}^{11} [\beta_i \Delta e_{t-i} + \alpha_{1i} \Delta w^X_{t-i} + \alpha_{2i} \Delta pcom^X_{t-i} + \alpha_{3i} \Delta w^M_{t-i} + \alpha_{4i} \Delta y^X_{t-i} + \alpha_{5i} \Delta y^M_{t-i} + \alpha_{6i} \Delta p^M_{t-i-12}] + \epsilon_t
\]

(3)

The expected signs are negative for the exchange rate changes (a rise denotes appreciation; see Table 2), positive for the log changes in oil prices, foreign prices and unit labour costs, and positive for increased demand. Note that the lagged dependent variable term can only be included prior to the maximum (12-month) lag of the exchange rate, or else 12-month pass-through cannot be calculated from \(\sum_{i=0}^{11} \beta_i\). 7

We also repeat the Campa and Goldberg regression specification with monthly data, which uses fewer controls than equation (3) above.

\[
\Delta p_t^M = c + \sum_{i=0}^{11} \beta_i \Delta e_{t-i} + \sum_{i=0}^{11} \alpha_{1i} \Delta w^X_{t-i} + \alpha_{5i} \Delta GDP + \epsilon_t
\]

(4)

The next stage is to examine better-specified models, including long-run terms in domestic and foreign prices that impose long-run price homogeneity. The composite equilibrium correction term is shown in equation (5),

\[
ecm_{t-12} = [\alpha_1 (w^X_{t-12} - e_{t-12}) + \alpha_2 (pcom^X_{t-12} - e_{t-12}) + \alpha_3 w^M_{t-12} - p^M_{t-12}]\]

(5)

where foreign prices are converted to the destination country’s currency and \(\alpha_1 + \alpha_2 + \alpha_3 = 1\). Incorporating this equilibrium correction term in a single equation, gives the speed of adjustment, \(\gamma\).

---

7 Including earlier lags would mean that computation of 12-month pass-through would have to be done by other methods such as dynamic simulation.
To retain the simple 12-month pass-through computation from \( \sum_{i=0}^{11} \beta_i \), the equilibrium correction terms in this single equation can only be included prior to the maximum (12-month) lag of the exchange rate. A common misspecification of the single-equation model by omitting long-run terms is thus partially addressed by including the lagged equilibrium correction terms. The inclusion of any relevant information dated \( t-12 \) or earlier should improve the accuracy of the approximation by \( \sum_{i=0}^{11} \beta_i \).

Next we test models where the exchange rate is interacted with different types of dummy variables and other variables to test whether pass-through alters due to (i) trade liberalisation, (ii) capital account liberalisation, (iii) a change in monetary policy regime, (iv) greater exchange rate volatility, and (v) non-linearities, with potential asymmetries from the direction of exchange rate changes and the size of exchange rate changes. The specification we use is illustrated below for the case of the trade openness dummy, \( DTROPEN_t \), and the dummy enters the general unrestricted model (GUM) separately, as well as in interaction with the change in the log of the exchange rate. The specification is similar for the capital account openness dummy, the inflation-targeting dummy, the volatility measure and the asymmetry dummies, all of which are defined in Table 2. To preserve degrees of freedom, the interaction effects are defined with the 3-month and 6-month change in the log exchange rate, as shown in the first three terms\(^8\) after the constant of equation (7).

\[
\Delta p_t^M = c + \gamma_1 (\Delta_3 e_t \times DTROPEN_t) + \gamma_2 (\Delta_3 e_{t-3} \times DTROPEN_{t-3}) + \gamma_3 (\Delta_6 e_{t-6} \times DTROPEN_{t-12}) + \gamma_4 DTROPEN_t + \gamma e cm_{t} + \sum_{i=0}^{11} \left[ \beta_i \Delta e_{t-i} + \alpha_{1i} \Delta w^X_{t-i} + \alpha_{2i} \Delta pcom^X_{t-i} + \alpha_{3i} \Delta w^M_{t-i} + \alpha_{4i} \Delta y^X_{t-i} + \alpha_{5i} \Delta y^M_{t-i} + \alpha_{6i} \Delta p^M_{t-i-12} \right] + \epsilon_t
\]

\(^8\) The interaction terms cover an annual change to match the short-run exchange rate terms in duration: \( \Delta_3 e_t + \Delta_3 e_{t-3} + \Delta_6 e_{t-6} \). Various other parameterisations are possible.
The composite equilibrium correction term is from equation (5), with speed of adjustment, $\gamma$. The theoretically expected sign of the interacted variables is negative, if pass-through increases with greater trade and capital account openness. The expected sign of the interacted variable is positive if the pass-through is decreased during an inflation-targeting period of more stable prices. The expected sign of the interacted variable is positive, if pass-through decreases with increased volatility. The volatility measure does not enter separately as it is not expected to have an independent effect on import prices. The expected sign for size or directional asymmetries depends on the underlying reasons for asymmetry, if indeed asymmetry is found.

For some of the reported models in Table 3, and all in Tables 4 and 5, we use automatic selection with Autometrics (Doornik 2009)\(^9\) to select parsimonious models from general models. Further, in Tables 4 and 5, which report pass-through estimates over 12 and 6 months respectively, we use “parsimonious longer lags” (PLL) for all variables except the exchange rate, in order to overcome a well-known problem with degrees of freedom (see footnotes to the tables and Annexure 3).\(^{10}\) Formulating the GUM in this way offers benefits, enabling longer lags to play a role and permitting smoother responses to shocks.

---

\(^9\) Autometrics is an objective and easily reproducible tool, not affected by the subjective choices of the modeller. This software examines a full set of general to simple reduction paths to select a parsimonious form of the general unrestricted model (GUM) to satisfy a set of test criteria. The test criteria include tests for normality, heteroscedasticity, including a test of ARCH residuals, residual autocorrelation, parameter stability in the form of a Chow test, and the RESET test. There is also the option of automatically dummying out large outliers. The results are reproducible using the same data, the same specification of the GUM and the same settings in Autometrics.

\(^{10}\) For instance, instead of: $\Delta w_t^X, \Delta w_{t-1}^X, \Delta w_{t-2}^X, \Delta w_{t-3}^X, \ldots, \Delta w_{t-22}^X, \Delta w_{t-23}^X$, with PLL, the lags take the form: $\Delta w_t^X, \Delta w_{t-1}^X, \Delta w_{t-2}^X, \Delta_3 w_{t-3}^X, \Delta_6 w_{t-6}^X, \Delta_{12} w_{t-12}^X$, using only 6 parameters instead of 24 parameters, but covering the same two years with monthly, quarterly, 6-monthly and annual changes.
Table 3: Pass-through after one year for various monthly models and samples

<table>
<thead>
<tr>
<th>Column Model</th>
<th>1</th>
<th>2</th>
<th>3</th>
<th>4</th>
<th>5</th>
<th>6</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Differenced only equation:</td>
<td>Differenced only equation with lagged dependent variable†</td>
<td>Campa–Goldberg specification †</td>
<td>Equilibrium correction model: ECM terms at t-12†</td>
<td>ECM with automatic selection‡</td>
<td>ECM with automatic selection with outliers‡</td>
</tr>
<tr>
<td>Equation no.</td>
<td>3</td>
<td>3</td>
<td>4</td>
<td>6</td>
<td>6</td>
<td>6</td>
</tr>
<tr>
<td>( \sum_{i=0}^{12} \beta_i )</td>
<td>-0.487</td>
<td>-0.499</td>
<td>-0.431</td>
<td>-0.503</td>
<td>-0.464</td>
<td>-0.436</td>
</tr>
<tr>
<td>( t )-ratio</td>
<td>-8.16</td>
<td>-8.36</td>
<td>-7.25</td>
<td>-7.69</td>
<td>-7.16</td>
<td>-7.67</td>
</tr>
<tr>
<td>Equation standard error</td>
<td>0.01090</td>
<td>0.01070</td>
<td>0.0118</td>
<td>0.0106</td>
<td>0.0105</td>
<td>0.00874</td>
</tr>
<tr>
<td>R-squared</td>
<td>0.451</td>
<td>0.492</td>
<td>0.318</td>
<td>0.507</td>
<td>0.462</td>
<td>0.631</td>
</tr>
<tr>
<td></td>
<td>Sub-sample 1: 1980:10–1995:3*</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>( \sum_{i=0}^{12} \beta_i )</td>
<td>-0.522</td>
<td>-0.542</td>
<td>-0.444</td>
<td>-0.436</td>
<td>-0.475</td>
<td>-0.479</td>
</tr>
<tr>
<td>( t )-ratio</td>
<td>-5.75</td>
<td>-5.44</td>
<td>-4.88</td>
<td>-4.14</td>
<td>-7.10</td>
<td>-7.08</td>
</tr>
<tr>
<td>Equation standard error</td>
<td>0.0104</td>
<td>0.0106</td>
<td>0.0115</td>
<td>0.0107</td>
<td>0.0105</td>
<td>0.00913</td>
</tr>
<tr>
<td>R-squared</td>
<td>0.514</td>
<td>0.545</td>
<td>0.322</td>
<td>0.568</td>
<td>0.429</td>
<td>0.584</td>
</tr>
<tr>
<td></td>
<td>Sub-sample 2: 1995:4–2009:12*</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>( \sum_{i=0}^{12} \beta_i )</td>
<td>-0.415</td>
<td>-0.415</td>
<td>-0.331</td>
<td>-0.458</td>
<td>-0.414</td>
<td>-0.414</td>
</tr>
<tr>
<td>( t )-ratio</td>
<td>-4.99</td>
<td>-4.99</td>
<td>-4.73</td>
<td>-6.08</td>
<td>-6.60</td>
<td>-6.60</td>
</tr>
<tr>
<td>Equation standard error</td>
<td>0.00100</td>
<td>0.00975</td>
<td>0.01020</td>
<td>0.00981</td>
<td>0.00951</td>
<td>0.00951</td>
</tr>
<tr>
<td>R-squared</td>
<td>0.618</td>
<td>0.672</td>
<td>0.541</td>
<td>0.674</td>
<td>0.613</td>
<td>0.613</td>
</tr>
</tbody>
</table>

Notes

The South African effective exchange rate is defined so that a rise denotes appreciation (see Table 2).
† Outliers are not dealt with by adding dummies. These results refer to fully general models without reduction to more parsimonious models (there is no model selection). We report just the summed coefficients of the 12 differenced exchange rate terms for general models (full model results available on request). All equations pass the CHOW test except the first three models for the full sample. This structural break is rectified through adding the ECM terms.
‡ The ECM result is also reported with automatic selection from the same general model using Autometrics, with and without the outlier option. The models are reselected for the sub-samples. The target model size is 0.01, with robust \( t \)-ratios (heteroscedasticity and autocorrelation consistent (HACSE) ratios) and without the normality and heteroscedasticity tests. (No outliers were selected in the second sub-sample, column 6.)
* The sub-samples 1 and 2 are split roughly in the middle, to coincide with the period before and after the substantial opening of the capital account in March 1995.

Finally, the Johansen multi-equation systems cointegration approach is included for completeness. The structure of the model is informed by the single-equation model estimates. The long-run pass-through rate is estimated, and short-run pass-through rates are calculated from the impulse response functions that are generated from a structural VAR, identified by a number of theoretically motivated restrictions.\(^{11}\) The results can be compared with the single-equation method, which assumes exogeneity of right-hand-side variables in the model, including the exchange rate,

\(^{11}\) These include strict exogeneity of foreign producer and commodity prices, long-run homogeneity and currency translation, and are sufficient to identify the impulse response function.
whereas the Johansen method allows restricted interaction in all economically plausible directions among the three endogenous variables: (i) import prices, (ii) the exchange rate and (iii) domestic prices.

5. Results

In this study we address several questions. First, we ask what is the magnitude and speed of exchange rate pass-through to import prices, using different models, including various specifications of single equations and the Johansen technique. Second, we test whether the exchange rate pass-through elasticities have changed over time in South Africa with structural change or regime change, as found in industrial countries. Third, we examine whether exchange rate volatility has an impact on exchange rate pass-through to import prices. Fourth, we look for evidence for other non-linear import price responses to the exchange rate.

5.1. Single-equation approaches

5.1.1 The magnitude and speed of exchange rate pass-through to import prices

The pass-through after 12 months (i.e., summing coefficients on 12 terms in the change in the log exchange rate) is reported in Table 3 for the full sample from 1980 to 2009, and for two sub-samples, from 1980 to 1995 and from 1995 to 2009. The breakpoint is dated in March 1995, when the capital account was liberalised (Annexure 1). Columns 1–4 report the fully general equations without reduction to parsimonious equations. Columns 1 and 2 report equation (3) without and with the lagged dependent variable (at a lag of 12 months) respectively. Column 3 reports the Campa–Goldberg specification translated into monthly data, as in equation (4). Column 4 reports the equilibrium correction model of equation (6). In columns 5 and 6 parsimonious models are automatically selected from the general equilibrium correction model in equation (6) using Autometrics,\textsuperscript{12} correcting for outlier observations in column 6.

\textsuperscript{12} The chosen Autometrics parameters are for a target model size of 0.01 with robust \( t \) ratios (heteroscedasticity and autocorrelation consistent (HACSE) ratios) and switching off the normality and heteroscedasticity tests as a
The magnitude of exchange rate pass-through to import prices after one year ranges from 44 to 50 per cent for the full sample, depending on the model. The different sub-samples demonstrate that the most stable coefficients are found for the equilibrium correction models, where the fit is also better. The three models in columns 1–3 fail the Chow tests for parameter stability, pointing to structural breaks and model misspecification: indeed, they suggest lower 12-month pass-through for the post-1995 sample. The equilibrium correction term in the single-equation models imposes the Johansen cointegrating vector weights (see Table 2 for details).\(^{13}\)

The dynamic terms are dominated by the foreign prices and oil prices, while unit labour costs mainly operate in the long run. The domestic demand control variable tends to have the correct positive sign at a short lag in the general models but is not significant in the selected models.\(^{14}\) Foreign demand controls are always insignificant but usually with a negative coefficient.\(^{15}\)

While pass-through appears reasonably stable after 12 months in the two sub-samples, especially in the better-specified models, there is a sharp differential between the pre- and post-1995 periods, even in the equilibrium correction models, when estimating pass-through after 6 months (not reported).\(^{16}\) It appears that most of the action falls in the first 6 months after an exchange rate shock, an effect that appears more pronounced after 1995 in the more open economy. This motivated the testing for structural breaks, reflecting changing openness, for both 6- and 12-month pass-through models.

\(^{13}\) When freely estimating the error correction terms dated at t-1 in a single-equation model, the weights given to the domestic and foreign prices from the Johansen analysis are supported. Dating the error correction terms at t-12, they are, as might be expected, not quite as well determined.

\(^{14}\) The best-fitting demand measure is the current quarterly rate of acceleration of the log index of manufacturing output. The quarterly rate is measured as the 3-month moving average of the log index. The rate of acceleration is measured as the double 3-month difference. This incorporates the current month production index. One could object to this on the grounds of endogeneity bias. Lagging the measure by one month reduces the significance quite sharply, though it remains significant.

\(^{15}\) Campa and Goldberg (2005) find a positive foreign demand growth effect, capturing a cyclically varying mark-up over unit labour costs. This is probably due to their use of foreign unit labour costs to measure foreign prices. Producer prices, as used in our paper, are likely already to incorporate this mark-up.

\(^{16}\) The pass-through coefficients after 6 months are around 13 per cent and 47 per cent in the two sub-samples respectively, and 34 per cent for the full sub-sample (see Table 6 for further results on 6-month pass-through).
5.1.2 Have exchange rate pass-through elasticities altered with structural change?

Results for 12-month pass-through examining structural change are reported in Table 4. First the equilibrium correction model was run in Autometrics for the full sample, with the outlier selection on. Of the outliers, most were associated with the exchange rate (e.g., crises in 1997 and 1998, and 2001/2); these were not included in our later models, given the presence of the exchange rate in the equation. Four large outliers were chosen for inclusion in our models.17 Pass-through after a year is reported for the full sample from 1980 to 2009 in all columns, plus chosen outliers, and supplemented by various interaction terms with the exchange rate, as illustrated in equation (7). The interaction terms are defined in Table 2. In all equations, the equilibrium correction term in foreign and domestic prices is significant.

17 The outliers associated with the October 2008 financial crisis and the 1985 debt crisis were included, along with outliers in late 1990 expressed as an impulse in October and a change from December to November 1990. The last is linked to the Gulf War, but entering as a change, has no effect on the pass-through coefficient.
### Table 4:

One-year pass-through equations for monthly equilibrium correction models with interaction terms in openness, regime shifts and volatility, and using automatic model selection

<table>
<thead>
<tr>
<th>Column no.</th>
<th>1</th>
<th>2</th>
<th>3</th>
<th>4</th>
<th>5</th>
<th>6</th>
</tr>
</thead>
<tbody>
<tr>
<td>Model</td>
<td>ECM with PLL terms† and interactive effects* in:</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Interactive effects</td>
<td>Capital account openness</td>
<td>Trade openness</td>
<td>Inflation targeting from 2000</td>
<td>Column 3 plus volatility</td>
<td>Column 4 plus currency invoicing</td>
<td>Column 5 plus asymmetry effect</td>
</tr>
<tr>
<td>Based on equation no.</td>
<td>7</td>
<td>7</td>
<td>7</td>
<td>7</td>
<td>7</td>
<td>7</td>
</tr>
<tr>
<td>( \Sigma_{t=0}^{t} \beta_i )</td>
<td>-0.485</td>
<td>-0.434</td>
<td>-0.448</td>
<td>-0.508</td>
<td>-0.516</td>
<td>-0.453</td>
</tr>
<tr>
<td>( t )-ratio (robust)</td>
<td>(-6.78)</td>
<td>(-8.02)</td>
<td>(-5.98)</td>
<td>(-8.97)</td>
<td>(-9.56)</td>
<td>(-6.99)</td>
</tr>
<tr>
<td>Equation standard error</td>
<td>0.00879</td>
<td>0.00888</td>
<td>0.00882</td>
<td>0.00867</td>
<td>0.00870</td>
<td>0.00862</td>
</tr>
<tr>
<td>R-squared</td>
<td>0.629</td>
<td>0.618</td>
<td>0.625</td>
<td>0.644</td>
<td>0.635</td>
<td>0.643</td>
</tr>
<tr>
<td>Interaction terms</td>
<td>( \Delta \log N E E R_t \times \text{regime change dummy} )</td>
<td>( \Delta \log N E E R_{t-3} \times \text{regime change dummy} )</td>
<td>( \Delta \log N E E R_{t-6} \times \text{regime change dummy} )</td>
<td>( \Delta \log N E E R_{t-12} \times \text{regime change dummy} )</td>
<td>( \Delta \log N E E R_{t-24} \times \text{regime change dummy} )</td>
<td>( \Delta \log N E E R_{t-36} \times \text{regime change dummy} )</td>
</tr>
<tr>
<td>t-ratio (robust)</td>
<td>(-2.36)</td>
<td>(-2.32)</td>
<td>(-2.09)</td>
<td>(-2.02)</td>
<td>(-3.28)</td>
<td>(-3.38)</td>
</tr>
<tr>
<td>t-ratio (robust)</td>
<td>(-0.307)</td>
<td>(0.710)</td>
<td>(-1.22)</td>
<td>(-1.76)</td>
<td>(-3.53)</td>
<td>(-4.11)</td>
</tr>
<tr>
<td>t-ratio (robust)</td>
<td>(3.40)</td>
<td>(3.12)</td>
<td>(2.75)</td>
<td>(3.19)</td>
<td>(3.43)</td>
<td>(3.49)</td>
</tr>
<tr>
<td>( \Delta \log N E E R_{t-1} \times \text{one year volatility}_{t-1} )</td>
<td>0.912</td>
<td>1.03</td>
<td>0.758</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>t-ratio (robust)</td>
<td>(2.92)</td>
<td>(3.38)</td>
<td>(2.11)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>t-ratio (robust)</td>
<td>(3.36)</td>
<td>(3.61)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>(( \Delta \log N E E R_t \times SMAP_t ))_{\text{ma4}}</td>
<td>-0.440</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>t-ratio (robust)</td>
<td>(-2.35)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>NET pass-through**</td>
<td>-0.457</td>
<td>-0.430</td>
<td>-0.462</td>
<td>-0.469</td>
<td>-0.256</td>
<td>-0.258</td>
</tr>
</tbody>
</table>

**Notes**

- The South African effective exchange rate is defined so that a rise denotes appreciation (see Table 2).
- Parsimonious longer lags (PLL) are used for all dynamic variables except the exchange rate change. For \( Z \) to the log of a variable, the terms cover the 12 month period as follows: \( \Delta Z_t, \Delta Z_{t-1}, \Delta Z_{t-2}, \Delta Z_{t-3}, \Delta Z_{t-6}, \) and \( \Delta Z_{t-12} \). For the South African unit labour cost and growth variables, expressed as three-month moving averages, the terms enter as: \( \Delta Z_{t-2}, \Delta Z_{t-3}, \Delta Z_{t-6}, \) and \( \Delta Z_{t-12}; \) and \( \Delta Z_{t-1}, \Delta Z_{t-4}, \Delta Z_{t-7}, \Delta Z_{t-10}, \) and \( \Delta Z_{t-13} \) respectively.
- Autometrics parameters are for a target model size of 0.01, with robust \( t \)-ratios (HACSE ratios) and switching off the normality and heteroscedasticity tests as a criterion for selection. Outliers are included for the October 2008 financial crisis, the 1985 debt crisis, and Gulf War-related outliers in October 1990, and change from December to November 1990.
- The regime change dummies are defined in Table 2. These are: capital account step dummy equal to 1 after March 1995 and 0 otherwise; real openness; and inflation-targeting step dummies equal to 1 from March, 2000 and 0 otherwise. The currency invoicing dummy and the volatility variable are defined in Table 2. The asymmetry dummies are defined in Table 2: \( \Delta \ln N E E R_t > 0 \) and 0 otherwise. \( SM = 1 \) when \( |\Delta \ln N E E R_t| < 0.03 \), and 0 otherwise. \( SM = 1 \) when \( SM = 1 \) and \( AP_t = 1 \), and 0 otherwise.
- Net pass-through is calculated for values prevailing from 2005, and excludes small appreciations in column 6.
In column 1 pass-through is shown for a model, including terms interacting the capital account dummy with the change in the log of the exchange rate. Pass-through after a year is measured at 49 per cent before 1995. In the more open regime after 1995, however, there is greater pass-through during the first three months of an exchange rate change and lower pass-through after 6 months. The net effect (see Table 4) is to reduce pass-through after 12 months from 49 to 46 per cent. In column 2 we test the effect of trade liberalisation, which began earlier in the 1990s, accelerated after 1995 and traces a broadly similar path to the capital account dummy. We indeed find a similar effect, in a slightly less well-fitting model, where pass-through is measured at 43 per cent at the average value of trade openness for 1980–2009, with greater pass-through during the first three months with greater trade liberalisation, and lower pass-through afterwards.

In column 3 of Table 4 the same general equation as in column 1 is used to test whether shifts in the monetary policy regime altered pass-through. Column 3 dates the shift to March 2000 when inflation targeting was formally introduced. It suggests a fairly stable overall picture, with 12-month pass-through of 45 per cent before March 2000 and 46 per cent afterwards, and the same pattern of faster pass-through in the first half year and slower in the second half.\footnote{We also tested interactions with a simple linear trend plus the trend itself, finding that interaction terms were not significant.}

5.1.3 Does exchange rate volatility have an impact on exchange rate pass-through to import prices?

Our evidence is that pass-through declines with greater volatility. The measure with the strongest positive and significant interaction effect is volatility in the past year interacted with the current 3-month change in the log exchange rate. Exchange rate volatility peaked in the mid-1980s, around the debt crisis (Figure 1). For post-1987 samples, the coefficient on volatility is lower and less significant, though the hypothesis of a stable coefficient is just acceptable. Adding the volatility interaction effect to the column 3 specification (see column 4), the general pattern still reveals higher pass-through in the first 6 months, followed by lower pass-through in the
second 6 months. At the average value of volatility, 12-month pass-through before 2000 is estimated at 51 per cent. Taking into account the shift in pass-through from 2000, pass-through falls to 47 per cent at the average value of volatility from 2005.

As noted above, the volatile and depreciating exchange rate after the currency crisis in 2001 may have resulted in some imports previously invoiced in domestic currency switching to foreign currency invoicing. Alternatively, exporters to South Africa, pricing to the domestic market, may have raised their margins as a buffer or hedge against potential losses on the exchange rate. Thus, even if inflation targeting reduced pass-through, this effect might be difficult to detect, being conflated with the invoicing or margin switch. If so, pass-through should have fallen again as confidence in currency stability gradually returned.

To test such a hypothesis, we interacted smoothed dummies with the 6-month rate of change of the exchange rate. These proved strongly significant and positive, and showed no reversal after 6 months (see example in column 5 of Table 4). The net effect on 12-month pass-through is quite striking, showing a reduction to the 26 per cent level from 2005. Thus, if our hypothesis is correct, the evidence is consistent with the shift in monetary policy leading to lower rates of import price pass-through. This finding is consistent with arguments by Mishkin (2009) and others. The sample, however, is relatively short, and only time will tell whether indeed South Africa has joined the ranks of industrial countries in experiencing a more permanent decline in pass-through.

Table 5 reports 6-month pass-through for similar specifications.

---

19 One would not expect the transition from foreign currency to domestic currency invoicing to be instantaneous, but gradual. Smoothing takes the form of a double 12-month moving average of a step dummy which is 0 before 2003 and 1 from January 2003. The smoothed dummy makes the transition from 0 at the end of 2002 to 1 from January 2005. We test alternatives with different reaction times to this shock: (i) starting in 2002 or 2003 or 2004; and (ii) slower and faster transitions, taking 1 or 2 years. The results are robust: each produces a significant result with comparable orders of magnitude, but the 24-month transition is always preferred to the 12-month transition.
Table 5: Six-month pass-through equations for monthly equilibrium correction models with interaction terms in regime shifts, volatility and asymmetry, and using automatic model selection

<table>
<thead>
<tr>
<th>Column no. Model Interactive effects</th>
<th>1</th>
<th>2</th>
<th>3</th>
<th>4</th>
<th>5</th>
</tr>
</thead>
<tbody>
<tr>
<td>Inflation targeting from 2000</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>ECM with PLL terms† and interactive effects* in:</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Interactive effects</td>
<td></td>
<td></td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Inflation targeting</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Column 1 plus volatility</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Column 2 plus currency invoicing</td>
<td></td>
<td></td>
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<td></td>
</tr>
<tr>
<td>Column 3 plus asymmetry</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Column 4 without volatility</td>
<td></td>
<td></td>
<td></td>
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<td></td>
</tr>
<tr>
<td>Based on equation no.</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Pass-through coefficient</td>
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<td>7</td>
<td>7</td>
<td>7</td>
<td>7</td>
</tr>
<tr>
<td>∑₁ᵢ=₀ βᵢ</td>
<td>-0,245</td>
<td>-0,286</td>
<td>-0,280</td>
<td>-0,226</td>
<td>-0,187</td>
</tr>
<tr>
<td>t-ratio (robust)</td>
<td>(-4,35)</td>
<td>(-6,32)</td>
<td>(-6,19)</td>
<td>(-3,73)</td>
<td>(-2,95)</td>
</tr>
<tr>
<td>Equation standard error</td>
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<td>0,00891</td>
<td>0,00888</td>
<td>0,00873</td>
<td>0,00876</td>
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<tr>
<td>R-squared</td>
<td>0,592</td>
<td>0,602</td>
<td>0,605</td>
<td>0,621</td>
<td>0,617</td>
</tr>
<tr>
<td>Interaction terms</td>
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<td></td>
</tr>
<tr>
<td>Δ₆ log NEER_t × regime change dummy</td>
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</tr>
<tr>
<td>t-ratio (robust)</td>
<td>(-2,70)</td>
<td>(-2,78)</td>
<td>(-3,73)</td>
<td>(-3,97)</td>
<td>(-4,40)</td>
</tr>
<tr>
<td>Δ₃ log NEER_t × one year volatility₁⁻¹</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>t-ratio (robust)</td>
<td></td>
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<td></td>
<td></td>
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<tr>
<td>Δ₆ log NEER_t × invoicing dummy</td>
<td></td>
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<tr>
<td>t-ratio (robust)</td>
<td></td>
<td></td>
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<td></td>
<td></td>
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<tr>
<td>(Δ log NEER_t × SMAPₜ)ma₄</td>
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<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>t-ratio (robust)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>NET pass-through**</td>
<td>-0,441</td>
<td>-0,437</td>
<td>-0,355</td>
<td>-0,336</td>
<td>-0,326</td>
</tr>
</tbody>
</table>

Notes
The South African effective exchange rate is defined so that a rise denotes appreciation (see Table 2).

† Parsimonious longer lags (PLL) are used for all dynamic variables except the exchange rate change. For Z equal to the log of a variable, the terms cover the 12 month period as follows: ΔZ_t, ΔZ_t₋₁, ΔZ_t₋₂, ΔZ_t₋₃, and ΔZ_t₋₆. For the South African unit labour cost and growth variables, expressed as three-month moving averages, the terms enter as: ΔZ_t₋₂, ΔZ_t₋₃, and ΔZ_t₋₆, respectively.

‡ Autometrics parameters are for a target model size of 0.01, with robust t-ratios (HACSE ratios) and switching off the normality and ARCH tests as a criterion for selection. Outliers are included for the October 2008 financial crisis, the 1985 debt crisis and Gulf War-related outliers in October 1990, and change from December to November 1990.

* The volatility variable and currency invoicing dummy are defined in Table 2, and the regime change dummies are defined in Table 2 and in footnotes to Table 4. The asymmetry dummies are defined in Table 2 and in footnotes to Table 4.

** Net pass-through is calculated for values prevailing from 2005, and excludes small appreciations in columns 4 and 5.

Column 1 shows a baseline specification, including the interaction of the inflation-targeting step dummy with the 6-month rate of change of the exchange rate. Net pass-through after 6 months is estimated at 44 per cent after 2000, compared with 25 per cent before. Column 2 adds the interaction of the one-year measure of exchange rate volatility with the current 3-month exchange rate change, while column 3 adds the interaction of the 6-month rate of change of the exchange rate
with currency invoicing dummy beginning in 2003. This confirms the results reported in Table 4, column 5, suggesting that the incidence of foreign currency invoicing or hedging margins may have fallen again after 2003 so that pass-through after 6 months was lower from 2005 compared to between 2000 and 2003, though still higher than before 2000. Net pass-through after 6 months is now estimated to be 34 per cent, from 2005.

5.1.4 Is there evidence for non-linear import price responses to the exchange rate?

Experimentation with non-linear and asymmetry effects suggested that the 4-month moving average of such effects gave the best simple summary. Including the 4-month moving average of small changes, $SM_t \times \Delta \log \text{NEER}_t$, where $SM$ is a dummy equal to 1 if that month’s exchange rate change was less than 3 per cent, and otherwise 0, shows a significant result ($t = -2.2$) in the absence of volatility: not reported in Table 5. Column 5 reports results including instead the four month moving average of small appreciations, $S\text{MAP}_t \times \Delta \log \text{NEER}_t$, where $S\text{MAP}$ is a dummy equal to 1 when the exchange appreciates by less than 3 per cent, and is 0 for depreciations and larger appreciations. This measure proves even more significant. Net 6-month pass-through from 2005 is estimated at 34 per cent, but is higher for small appreciations. Since the volatility interaction effect is then insignificant, it is excluded in column 5. Of the four interaction possibilities, only small appreciation is significant, and thus pass-through after 6 months increases with small appreciations.

This is consistent with strategic pricing to market behaviour, as firms attempting to increase their market share may increase pass-through when the destination market’s currency is appreciating (Pollard and Coughlin, 2003). However, as with the interaction of exchange rate volatility with the last 3 months’ change in the exchange rate, the significance of the effect owes much to the inclusion of the data from the mid-1980s. The coefficient is smaller and less significant on post-1987 data. Estimates for 12-month pass-through confirm that the asymmetry effect is more significant than the interaction of volatility with the current 3-month exchange rate change (see Table 4, column 6). The findings of a substantial fall in 12-month pass-through from 2005 are confirmed.
5.2. The Johansen model

Estimates of pass-through from single equations implicitly assume that changes in the log exchange rate are permanent, exogenous shocks. Further evidence on pass-through for import price inflation that relaxes this assumption comes from a cointegration analysis (Johansen 1988; Johansen and Juselius 1990), based on a version of the model shown in column 2 of Table 4, but where the equilibrium correction term is dated at $t-1$ rather than $t-12$. The results of non-stationarity testing were given in Table 2.

The initial VAR consists of three equations in the endogenous variables: (i) log import prices, (ii) log unit labour costs, and (iii) the log nominal exchange rate. Log foreign prices and log oil prices are treated as strictly exogenous and as part of the cointegration space. A linear trend and the capital account liberalisation dummy are included in the cointegration space. We take a lag length of five, supported by the single-equation equilibrium model. With a three-equation system, the likelihood function is sensitive to large outliers in any of the equations, causing convergence problems. We therefore included impulse dummies for the largest outliers (i.e., over three times the equation standard errors) in the unit labour cost and exchange rate equations.

The system also includes the same three dummies suggested by the single-equation analysis, and interaction terms between the capital account liberalisation dummy and the exchange rate, and volatility and the exchange rate. These variables capture temporal shifts in pass-through and are not part of a standard VAR analysis, but they are all stationary (I(0)) and should not affect cointegration.\footnote{Kurita and Nielsen (2009) discuss the inclusion of such shifts in dynamics in cointegration analysis. They show that conventional asymptotic tables apply for statistical inference if the shifts in dynamics are for the second difference of, in this application, the log exchange rate. In our case, shifts in dynamics apply to the first difference of the log exchange rate. Then, parameter estimates should remain consistent, but the asymptotic distributions need some adjustment. We are grateful to Bent Nielsen for advising us on this point.}

We impose two fundamental restrictions, which are statistically acceptable, on the long-run solution. The first is the currency conversion restriction, where foreign prices enter the system converted into rand at the exchange rate. Thus, the long-run solution can be expressed in terms of four rand variables: (i) import prices, (ii) unit labour costs, (iii) rand foreign producer prices and (iv) rand foreign oil prices. The
second is the homogeneity restriction, where a doubling of unit labour costs and rand foreign and oil prices must double import prices in the long run.

The key results (details in Annexure 1) are, first, that the data accept that there are two cointegrating vectors in the system. Second, the first of these vectors can be interpreted as an import price equation and the second as a unit labour cost equation. The coefficients in the import price equation support those found for the long-run solution in the single-equation analysis. The cointegrating vector has a weight of 25 per cent on unit labour costs, 68 per cent on foreign producer prices in rand and 7 per cent on dollar oil prices converted into South African rand. In the unit labour cost equation, unit labour costs are driven by import prices in the long run. Third, the exchange rate reacts only to the first cointegrating vector, and this restriction is accepted and imposed. Fourth, recent exchange rate depreciations and rises in foreign prices are partly offset by a feedback effect, for instance, due to monetary policy responses or to a partial correction to a previous overshooting. It is estimated that an initial exchange rate shock results in the long run in a 55 per cent change in the exchange rate and similarly in a 55 per cent long-run rise in the import price level. Fifth, the impulse response functions imply somewhat lower levels of pass-through for exchange rate shocks (due to the aforementioned feedback effect) than single-equation measures of pass-through for 6- and 12-month horizons.

6. Conclusions

This paper has tested single-equation models and systems models to calculate import price pass-through in South Africa in the policy-relevant horizons of 6 or 12 months, as well as in the long run. Our models introduce domestic costs. The single-equation models assume that changes in log exchange rates are permanent, exogenous shocks, and also treat domestic unit labour costs as exogenous. The systems model relaxes both assumptions, endogenising both the exchange rate and unit labour costs. The theoretically expected long-run homogeneity between import prices and foreign prices (i.e., oil prices and producer prices, expressed in domestic currency terms), and between import prices and domestic unit labour costs, is supported by the data in both types of model. We thus do not expect to find long-run asymmetries as they would violate long-run homogeneity.
Our single-equation models include lagged long-run terms and dynamic terms in the dependent variable that pre-date the period over which pass-through is measured. This method allows short-run pass-through estimates to be calculated by simply summing coefficients on lagged changes in the log exchange rate just as in models formulated in first differences yet without neglecting long-run relationships between prices or previous import price changes.

We used the Johansen systems method to form an SVAR, embodying the same long-run homogeneity restrictions, and generating short-run pass-through estimates through impulse response functions. The comparison of the impulse response function implied by this system with the pass-through estimates from the single-equation analysis is intriguing. At a 1-month horizon, the SVAR has a 0 response in contrast to around 4.5 per cent for the single equation, since the VAR includes only lagged variables but the single equation has current exchange rates and foreign prices. At 6 months, the SVAR estimates pass-through at around 21 per cent in contrast to around 31 per cent for the single-equation estimates for a comparable specification. However, removing the contemporaneous exchange rate from the single-equation estimates reduces the gap between the two estimates. At a 12-month horizon, the SVAR estimates pass-through at around 30 per cent, contrasting with around 49 per cent for a comparable single-equation specification (including a contemporaneous exchange rate effect assumed exogenous). After two years, the SVAR implies pass-through of 35 per cent and after ten years, pass-through of 54 per cent, approaching a longer-run effect of 55 per cent.

The differences between the system and single-equation results arise, first, because the system incorporates feedback effects from endogenous exchange rates, while the single equation does not, as exchange rates are assumed exogenous. Moreover, unit labour costs are also assumed exogenous in the single-equation analysis, but in the system there are additional feedbacks from the exchange rate to unit labour costs, and hence to import prices, in our second cointegrating vector. Both these aspects are absent from previous systems studies on South Africa, which violate long-run homogeneity by excluding domestic costs.

The Johansen analysis suggests that there is substantial negative feedback so that initial exogenous exchange rate shocks tend to be partially reversed, for instance, due to the reaction of monetary policy, reducing the size of the measured shock. This is then measured as the conventional change in the log of the exchange
rate. Our estimates suggest that because of negative feedbacks, only around 55 per cent of an initial exchange rate shock is permanent, and this necessarily reduces estimates of long-run pass-through compared to estimates from single-equation models assuming exogenous exchange rate changes. However, because unit labour costs eventually respond fully to import prices, in the long run all of the permanent change in the exchange rate is passed through to import prices. The differences between single-equation and system estimates suggests that caution needs to be exercised in interpreting single-equation pass-through estimates as responses to exogenous shocks.

The South African Reserve Bank has never had an explicit exchange rate target, though it has sometimes systematically responded to the exchange rate before inflation targeting (see Aron and Muellbauer 2009). The finding in the systems analysis that the exchange rate is subject to negative feedback, so that initial shocks are partially reversed, does not necessarily imply that there is an exchange rate target. A concern for inflation implies that, because currency depreciation is inflationary, the authorities would respond to it. There can be other reasons why exchange rates overshoot (i.e., exuberance, panic) and then the market settles and the excesses are corrected in the short run, with reversion to a more long-run trend.

The pass-through literature is about the extent of pricing to market and also about the role of (non-traded) local distribution costs (Frankel et al. 2012), instead of allowing foreign prices translated at the exchange rate to affect import prices instantly. Previous South African studies neglected domestic costs and therefore could not capture pricing to market explicitly. In our Johansen analysis, the import price equation is conditional on domestic costs and the other variables, but the unit labour cost is an endogenous variable in the system. We cannot reject the hypothesis that, in the long run, unit labour costs move in line with import prices, and that foreign prices translated at the exchange rate are fully transmitted, apart from openness and trend effects, into import prices. However, unit labour costs are very slow to respond to import prices and hence to exchange rate shocks; by including it in the system analysis we obtain a more accurately estimated time profile of how exchange rate shocks are ultimately transmitted into import prices, of interest to the policy-maker. In the simple system analysed, there is not much option about what can influence domestic unit labour costs in the long run. In a larger model, conceivably housing and non-tradable services costs that are unaffected by the
exchange rate, could influence unit labour costs. Then, unlike in our present model, pass-through to a permanent exchange rate shock could be incomplete.

We have tested for asymmetry and volatility effects in the short-run in single-equation import price equations, and for changing pass-through with greater trade and capital openness and monetary policy regime changes. Exchange rate volatility reduces pass-through in the short run, in accordance with a wait-and-see approach to temporary exchange rate fluctuations noted in the literature. Pass-through is higher for small appreciations as firms attempting to increase their market share may increase pass-through by passing on price reductions more quickly when the destination market’s currency is appreciating. The absence of this increase in pass-through for large appreciations may be reflective of a wait-and-see reaction to large changes.

There is considerable evidence of more systematic shifts in exchange rate pass-through into import prices in South Africa than implied by these volatility and asymmetry findings. Opening the trade and the capital account increased 6-month pass-through. A fall in pass-through in the inflation-targeting era after 2000 might have been expected if South Africa had followed the pattern of industrialised countries. However, the monetary policy regime change was confounded by its proximity to two of South Africa’s largest currency crises, that in 1997–8 and a second exchange rate crisis in 2001. After both crises, measured pass-through remained high for several years. One hypothesis is that the sharp depreciations and volatility created uncertainty and an increase in hedging or foreign currency invoicing by exporters to South Africa, temporarily increasing the level of pass-through to prices. Our evidence using several dummies to proxy such a gradual transition to lower levels of pass-through, suggest it is indeed plausible that the shift in South Africa’s monetary policy regime to inflation targeting, as in other countries, reduced pass-through to import prices. This offers a different interpretation from the commonly held view in South Africa that depreciations above a certain threshold increase pass-through, and that this is why pass-through was high during 2001–2003. We find no evidence for such a threshold effect on South African data from 1980 to 2009. Our results and interpretation suggest that the literature may have given insufficient attention to the currency invoicing mechanism in the link between the monetary policy regime and pass-through (see Gopinath, Iskhoki and Rigobon 2010a). If inflation targeting reduces exchange rate volatility in small- and medium-
sized economies, it could make it more attractive to invoice in local currency, and so reduce exchange rate pass-through to import prices. However, as South Africa’s experience in 2001 indicates, it is possible to have high exchange rate volatility even with inflation targeting. A switch to foreign currency invoicing may explain the Indonesian experience discussed earlier where, after five years of volatile and depreciating exchange rates, pass-through was higher.

To conclude, the first key insight from this paper is that non-linearities and shifts in coefficients are probably important elements of the processes driving pass-through in South Africa. The second is that endogenising the exchange rate and unit labour costs in a systems approach can significantly alter one’s view of exchange rate pass-through. Future research needs to marry these two insights in a more flexible systems approach than the one followed here.
Annexure 1: South Africa’s exchange rate regimes, and trade and capital account liberalisation

Trade liberalisation in South Africa began in the early 1990s, and opening of the capital account to inflows from 1995. Externally imposed trade and financial sanctions, first applied after 1976, were lifted in the 1990s, mainly after the democratic elections. The increased openness associated with the international reintegration of the democratic South Africa also influenced the conduct and design of monetary policy in South Africa (Aron and Muellbauer (2009)). South Africa’s extensive trade liberalisation since 1990 is outlined in Edwards et al. (2009). Conventional measures of openness based on real trade ratios suggest the most trade restrictive period was 1980-85, followed by a substantial liberalisation from the early 1990s beginning with the removal of remaining quotas. The democratic elections heralded several bi- and multi-lateral trade agreements that instituted tariff reduction for the first time, beginning with the General Agreement on Tariffs and Trade (GATT) Uruguay round of 1994. Quotas and export subsidies were eventually largely phased out by 1997.

There have been a variety of episodes in the floating period (see Table A1). South Africa’s exchange rate policy has evolved from fixed-rate episodes in the 1970s, through managed floats from mid-1979 to mid-1999, when a dual exchange rate system embodying a more flexible “financial” rand for non-residents operated for all but some eight years, and thereafter to a freely floating unified exchange rate under inflation targeting. The intended impact of the financial rand was to break the direct link between domestic and foreign interest rates, as well as to insulate the capital account from certain categories of capital flows. The financial rand applied to most non-resident portfolio and direct investment. All other transactions were channelled through the official or commercial rand market.

Except for some trade finance, there was little access to international finance in the sanctions era after 1976, especially after the 1985 debt crisis. However, after the 1994 elections capital flows increased strongly. In March 1995 virtually all exchange controls on foreign investors were removed with the abolition of the financial rand mechanism and unification of the exchange rate. Controls were retained for residents and gradually dismantled, hence continuing partly to insulate the unified exchange rate.
The nominal effective exchange rate in the floating regimes from 1980 is shown in Figure 1. Rising commodity prices induced real appreciation before 1985, around 1987 and after 2001. The damaging effects on confidence are apparent from the debt crisis of 1985, the home-grown currency crisis in 1996 and contagious currency crises in 1997 and 1998, and the exchange rate shock of 2001. The figure also illustrates exchange rate volatility measured over the previous 12 months. Exchange rate volatility has been quite high on this measure since the end of 1998, but lower than in the mid-1980s.

Table 1.1: Regime changes in the South African foreign exchange market

<table>
<thead>
<tr>
<th>Episode</th>
<th>Dates</th>
<th>Exchange rate regime</th>
</tr>
</thead>
<tbody>
<tr>
<td>1†</td>
<td>1961q1–1971q2</td>
<td>Pegged to £</td>
</tr>
<tr>
<td>2†</td>
<td>1971q3–1974q2</td>
<td>Pegged in episodes to floating US$ or £</td>
</tr>
<tr>
<td>3</td>
<td>1974q3–1975q2</td>
<td>“Controlled independent float”: devaluations every few weeks</td>
</tr>
<tr>
<td>4</td>
<td>1975q3–1979q1</td>
<td>Fixed regime: pegged to the US$</td>
</tr>
<tr>
<td>5</td>
<td>1979q2–1982q4</td>
<td>Dual foreign exchange system: controlled floating commercial rand and floating financial rand</td>
</tr>
<tr>
<td>6</td>
<td>1983q1–1985q3</td>
<td>Unification to a controlled floating rand</td>
</tr>
<tr>
<td>7</td>
<td>1985q4–1995q1</td>
<td>Return to the dual system</td>
</tr>
<tr>
<td>8</td>
<td>1995q2–1999q4</td>
<td>Unification to a controlled floating rand</td>
</tr>
<tr>
<td>9</td>
<td>2000q1–</td>
<td>Freely floating rand under inflation targeting</td>
</tr>
</tbody>
</table>

Sources: Detailed parity changes as reported in Aron, Elbadawi and Kahn (2000).

Note: † During episodes 1–4, a securities (or “switch”) rand was operative for the purchase of South African securities by non-residents, but not transferable between non-residents. This was then replaced with the financial rand in episode 5.
Annexure 2: Technical details on the Johansen set-up

We impose three fundamental restrictions on the long-run solution for the five I(1) variables. The first is to treat foreign producer and oil prices as strictly exogenous. The second is the currency conversion restriction which implies that foreign producer and oil prices enter the system converted into rand at the exchange rate. This implies that we can think of the long-run solution in terms of four rand variables: (i) import prices, (ii) unit labour costs, (iii) rand foreign and (iv) oil prices. The third restriction is the homogeneity restriction, which implies that doubling unit labour costs and rand foreign and oil prices must double import prices in the long run.

The implication of these restrictions is that there can be at most two cointegrating vectors. Using Autometrics, we find that the data clearly reject a rank of 1. With currency conversion imposed, any cointegrating vector will have the form

\[ b_1 \log P\text{IMPORT} + b_2 \log U\text{LC} + b_3 (\log F\text{PRICE} - \log NEER) + b_4 (\log POIL \]
\[ - \log NEER) = \text{constant} + \text{trend/shift} \]

Homogeneity implies \( b_1 + b_2 + b_3 + b_4 = 0 \). A relationship interpretable as an import price equation is obtained by normalising \( b_1 = 1 \). Then \( b_3 + b_4 = -1 - b_2 \), and

\[ \log P\text{IMPORT} = (1 + b_2 + b_4) \log U\text{LC} - b_3 (\log F\text{PRICE} - \log NEER) \]
\[ -b_4 (\log POIL - \log NEER) + \text{constant} + \text{trend/shift} \]

Single-equation results suggested that \( b_2 \) is around -0.25, implying weights of around 25 per cent on log unit labour costs and 75 per cent on the combination of log rand foreign prices and log rand oil prices in the long-run solution for log import prices.

The second cointegrating vector could be interpretable either as an equation for unit labour costs or for the exchange rate. Since key drivers of the exchange rate are likely to include I(1) variables such as the commodity terms of trade, omitted from the current model, the former interpretation seems the more plausible. With \( b_2 = 1 \), this suggests
\[ \log ULC = \log PIMPORT + \text{constant} + \text{trend/shift} \]

It turns out that the hypothesis that rand foreign producer prices and rand oil prices do not enter the second cointegrating vector can be accepted. These two sets of restrictions were imposed on the beta matrix in a rank 2 cointegration model.

The alpha matrix satisfies the restrictions suggested by the above economic interpretations: the speed of adjustment for \( \log \) import prices to the first cointegration vector is 0,063 (the alpha coefficient is -0,063) and zero to the second cointegration vector. The hypothesis that the speed of adjustment of \( \log ULC \) to the first cointegration vector is zero is accepted and imposed. However, the speed of adjustment of \( \log ULC \) is 0,013 \( (t = 4,9) \) to the second vector. This suggests that in the long run, unit labour costs do adjust to import prices and hence, ultimately, to foreign prices and the exchange rate, though only very gradually.

The alpha coefficient for the exchange rate to the second vector is close to zero, but -0,147 \( (t = 3,6) \) to the first vector, which has the form:

\[
\begin{align*}
\log PIMPORT & - 0.25 \log ULC - 0.68(\log FPRICE - \log NEER) \\
& - 0.07(\log POIL - \log NEER)
\end{align*}
\]

Since the exchange rate is the most volatile element in this vector, this implies some negative feedback in the exchange rate, tending to correct shocks in the previous period. An economic interpretation is that, for example, exchange rate depreciation in the previous period (a negative shock) is followed by tighter monetary policy, actually implemented or expected, which appreciates the exchange rate. Since unit labour costs and foreign prices appear with negative coefficients in the first vector, inflationary shocks in these variables also tend to be followed by exchange rate appreciation via the same monetary policy reaction.

A variety of checks on this specification were carried out. The specification imposes six long-run restrictions on the beta coefficients. The \( p \)-value for testing these restrictions is 0,067 per cent. Two of these restrictions apply to the first vector, the import price equation. If the four restrictions on the second vector, the unit labour cost equation, are retained, the \( p \)-value for the two homogeneity restrictions on the import price equation is 0,45. This suggests that homogeneity is easily accepted for
the import price equation, but the restrictions on the unit labour cost equation are
only narrowly acceptable, which is not surprising in view of its extreme simplicity.

A referee suggested omitting unit labour costs and foreign oil prices from the
import price equation. These two restrictions are strongly rejected in the Johansen
system with a p-value of 0.2 per cent. However, the pass-through estimates in the
single equations are little affected by replacing the equilibrium correction term with
the deviation between log import prices and log foreign prices translated at the
exchange rate.

Annexure 3: “Parsimonious longer lags” (PLL)

When automatic selection is used in Tables 4 and 5, which report pass-through
estimates over 12 months and 6 months respectively, we use “parsimonious longer
lags” (PLL) for all variables, except the exchange rate, in order to overcome a well-
known problem with degrees of freedom in vector auto regression (VAR) models.
These models aim to preserve generality by not imposing an a priori structure on
models, but suffer from the “curse of dimensionality”, as increases in lag lengths or in
the number of variables covered rapidly raise the number of parameters to be
estimated. In practice, the gain in generality from using a VAR comes at the cost of
restricting the number of variables and lag lengths that can be considered.

One way of achieving a better trade-off between these objectives is to impose
other restrictions such as the PLL used in this paper. PLL here takes the following
form: for variables in differences, full generality of lags is permitted at lag lengths of 0
to 2 months; lags at 3 months or longer appear as the 3-month change, \( \Delta_3 \); lags at
6 months or longer appear as the 6-month change, \( \Delta_6 \); and as \( \Delta_{12} \), if 12 months or
longer. For instance, instead of: \( \Delta w^X_t, \Delta w^X_{t-1}, \Delta w^X_{t-2}, \Delta w^X_{t-3}, \ldots \Delta w^X_{t-22}, \Delta w^X_{t-23} \), with
PLL, the lags take the form: \( \Delta w^X_t, \Delta w^X_{t-1}, \Delta w^X_{t-2}, \Delta_3 w^X_{t-3}, \Delta_6 w^X_{t-6}, \Delta_{12} w^X_{t-12} \). Compared
to unrestricted lags up to 23 months, 24 parameters are thus replaced with
6 parameters, but covering the same two years with monthly, quarterly, 6-monthly
and annual changes. Formulating the “general unrestricted model” in this way offers
benefits, enabling longer lags to play a role and permitting smoother responses to
shocks.
References


